

NZIHA TREASURERS REPORT FOR YEAR ENDED 31 DEC 2018

2018 was a year of major change for the way the administration of the sport was run and funded.

By taking the big step to contract in a paid administrator, on an hourly basis, there were a number of unknowns around what hours the job would require, how affordable it was going to be, could an independent contractor come into the sport and pick up the various roles, especially the key stakeholder communication role etc.

The board have been very pleased with how it has worked out, with a large part of the success lying with the positive and pro active approach Sam has brought to the role.

We have been able to cover his cost within our operating surplus and from this extra cost we saw improvements in a number of areas and completed a number of key projects.

These include the following:

- Better communication, through quicker, positive email responses and improved number of facebook and Website postings
- New and improved facebook and website.
- Improved online storage of information through Google docs etc
- Improved invoicing of players, clubs and regions through Xero
- Admin Support such as dealing with the tournament organisers, loading payments and spreadsheeting for the largest number of NZ teams to go overseas at the same time (8)
- Hosting a number of region representative meetings
- Arranging up to 6 ref training sessions around the country
- Assisting a new club to hold Inter regionals, expansion of Superleague etc
- Streamlining many other processes which will make the next admin managers role a lot easier.
- Sourcing the cheapest suppliers
- Application for 4 new grants

So while the 2018 accounts on the face of it show a modest \$10k increase in the NZIHA's Bank balance to \$233k after a profit of \$7.5k, they don't show what a productive year it has been.

From the Competitions Profit and Loss we can see that we broke even across the overseas trips (which included trials and trainings), and made \$12.6k from Nationals and \$3.9k from Superleague, which is consistent with prior years.

Areas we have been looking to cut costs to fit in the admin manager cost have been

- Holding more dial in board meetings
- Holding meetings in free locations
- Cutting the outside videoing of Nationals

We have also applied for 4 grants that we haven't applied for previously.

We need to remain focused on keeping costs down going forward, and keeping to our user pays approach.

AUDITORS

The change of auditors has not gone smoothly. When we went back to BDO who were voted by the clubs to use, they advised their quote was no longer valid and it had increased to \$7500 - \$8500 + GST compared to their original quote of \$3000 - \$4000 which made them unaffordable.

So we then went to RSM, who have been slow in responding and eventually admitted that they were very busy, and short of staff. It also has taken a while to complete the handover process from the old auditors, so they were unable to complete the audit in time, especially given the extra work in bringing on a new customer.

So they are in the middle of the audit now and we will hopefully get an audited set of accounts within a month.

We expect there will be some small changes to these figures.

Regards

Mark Sutton

Treasurer