

*Updated on October 13, 2020*  
**Questions and Answers**  
*PATHS for Texas Gateway Request for Proposals (RFP)*

**The questions below were submitted by potential respondents to the RFP as instructed. The supplied answers are neither an effort that alters the RFP, nor does the Q & A bind the Board to further requirements before or after this process.**

1. We would like further clarification on the functionalities/features as noted for software solution system design in the RFP:

- **Individual Development Spending Accounts** - Can you please provide additional information to further clarify this need?  
*Because costs vary, the Learning Experience Platform should provide access to the cost of the training if paid by a sponsor.*
- **Enterprise Functionality Content: Internal Content** – We do not have internal content out of the box. We have partnerships with content library providers and can source required content for an added fee. Is out of the box content without an added fee important to WFSdallas?  
*Integration with learning content providers is required. Please provide pricing, if there is an additional fee. All costs for the software solution system design proposed must be indicated in the Budget Summary provided in the RFP. All costs must be explained and detailed in the Budget Summary Back-up Sheet per the instructions in RFP.*
- **Group Learning, Social Collaboration, and Social Learning** – Are any or all of these “Must-haves”?  
*Yes, this is a preferred functionality. If not already included in your solution, please provide input regarding future plans for added functionality.*
- **Talent and Career Development** – Is this a “Must-have”?  
*Yes, this is a preferred functionality. If not already included in your solution, please provide input regarding future plans for added functionality.*
- **Career Mapping and Skill Gap Analysis**– Are these a “Must-have”?  
*Yes, this is a preferred functionality. If not already included in your solution, please provide input regarding future plans for added functionality.*

2. Do you want us to prepare and propose content pricing 'blind'? *Please provide a price range.*

We have many content providers for whom we can resell and/or introduce for separate purchase of content. We have a few in mind (given our experience with state/nation led initiatives for workforce development) but do not want to make assumptions on the nature of the skills necessary for development. *We welcome recommendations based on your industry knowledge and expertise.*

3. Should we assume that any content purchased would be for all ~1,225 users? *It is the intention that all content is available for all learners based on their career goals and employer input though not every learner will participate in every pathway. A pay per usage model would be reasonable based on the multi-tenant use case proposed for this project.*

4. For spending accounts, can you please provide greater detail on how those would be funded, how allocation would be handled, etc.? **Spending accounts are funded through a grant from Walmart.org and are administered by individual workforce boards.**

5. What existing content resources/relationships have you established (so we can confirm out of the box integration or necessary future integration development work)? **Penn Foster, Goodwill and three community colleges are providing training content. Integration is preferable for all content providers but Return On Investment (ROI) for custom development and integration based on time, cost and resources will be considered.**

6. Is there a preferred format in which you'd like us to respond (i.e. excel, word, pdf, google sheets, etc). The plan is to respond via Microsoft Excel, so let us know if there's a better option for you. **The bidder's proposals must be received in accordance with the instructions and Proposal Preparation section in the RFP, that include all of the attachments provided for submission. The preferred format for the Proposed Software Solution System Design and Statement of Commitment to Invoice and Delivery Timeline (ATTACHMENT B) is WORD. Emphasis must be placed on addressing all the requirements of the RFP in a clear and concise manner.**